#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

# Project Staff Report Tax-Exempt Bond Project July 20, 2011

Project Number CA-2011-871

Project Name Drasnin Manor Apartments

Site Address: 2530 International Boulevard

Oakland, CA 94601 County: Alameda

Census Tract: 4062.010

Tax Credit Amounts Federal/Annual State/Total

Requested: \$274,641 \$0 Recommended: \$274,641 \$0

**Applicant Information** 

Applicant: Drasnin Manor, L.P.
Contact: Everett Cleveland Jr.
Address: 310 8th Street, Suite 200

Oakland, CA 94607

Phone: 510.287.5353 Fax: 510.763.4143

Email: ecleveland@ebaldc.org

General partner(s) or principal owner(s): Drasnin Manor LLC

General Partner Type: Nonprofit

Developer: East Bay Asian Local Development Corporation

Investor/Consultant: Community Economics, Inc.

Management Agent: East Bay Asian Local Development Corporation

**Project Information** 

Construction Type: Acquisition & Rehabilitation

Total # Residential Buildings: 3 Total # of Units: 26

No. & % of Tax Credit Units: 25 100% Federal Set-Aside Elected: 40%/60%

Federal Subsidy: Tax Exempt / NSP / HUD Project-based Section 8 (25 units - 100%)

HCD MHP Funding: No 55-Year Use/Affordability: Yes

Number of Units @ or below 50% of area median income: 25

**Bond Information** 

Issuer: California Municipal Finance Authority

Expected Date of Issuance: September 2011

Credit Enhancement: N/A

# Information

Housing Type: Large Family

Geographic Area: North and East Bay Region

TCAC Project Analyst: Gina Ferguson

# **Unit Mix**

3 1-Bedroom Units

9 2-Bedroom Units

14 3-Bedroom Units

26 Total Units

Unit	t Type & Number	2010 Rents Targeted % of Area Median Income	2010 Rents Actual % of Area Median Income	Proposed Rent (including utilities)
1	1 Bedroom	50%	35%	\$593
2	1 Bedroom	50%	45%	\$763
3	2 Bedrooms	50%	30%	\$609
5	2 Bedrooms	50%	49%	\$1,002
4	3 Bedrooms	50%	30%	\$704
10	3 Bedrooms	50%	50%	\$1,174
1	2 Bedrooms	Manager's Unit	Manager's Unit	\$0

# **Project Financing**

Estimated Total Project Cost:	\$8,297,061	Residential	
Estimated Residential Project Cost:	\$7,946,386	Construction Cost Per Square Foot:	\$125
Estimated Commercial Project Cost	\$350,675	Per Unit Cost:	\$305,630

Construction Financin	$\mathbf{g}$	Permanent Financing	
Source Ame	ount	Source A	mount
Citibank - Tax Exempt Bonds	\$4,300,000	Citibank - Tax Exempt Bonds	\$1,807,800
City of Oakland - NSP	\$1,159,031	City of Oakland - NSP	\$1,159,031
Oakland Redevelopment Agency (new)	\$900,000	Oakland Redevelopment Agency (new)	\$1,800,000
Oakland Redevelopment Agency (existing)	\$221,875	Oakland Redevelopment Agency (existing)	\$230,397
HCD - RHCP (existing)	\$452,279	HCD - RHCP (existing)	\$469,650
NCCLF Grant (general partner equity)	\$50,000	AHP	\$250,000
Tax Credit Equity	\$400,000	Deferred Developer Fee	\$249,800
		NCCLF Grant (general partner equity)	\$50,000
		Tax Credit Equity	\$2,280,383
		TOTAL	\$8,297,061

#### **Determination of Credit Amount(s)**

Requested Eligible Basis (Rehabilitation):	\$5,832,936
130% High Cost Adjustment:	Yes
Requested Eligible Basis (Acquisition):	\$494,871
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$7,582,817
Applicable Rate:	3.40%
Qualified Basis (Acquisition):	\$494,871
Applicable Rate:	3.40%
Maximum Annual Federal Credit, Rehabilitation	s: \$257,816
Maximum Annual Federal Credit, Acquisition:	\$16,825
Total Maximum Annual Federal Credit:	\$274,641
Approved Developer Fee (in Project Cost & Eligible	Basis): \$825,366
Investor/Consultant: Com	munity Economics, Inc.
Federal Tax Credit Factor:	\$0.83031

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

### **Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis: \$6,327,807 Actual Eligible Basis: \$6,327,807 Unadjusted Threshold Basis Limit: \$9,269,087 Total Adjusted Threshold Basis Limit: \$18,538,174

#### **Adjustments to Basis Limit:**

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income Units are Income Targeted between 50% AMI & 36% AMI: 100%

## **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.40% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

### **Special Issues/Other Significant Information:**

The applicant's estimate of the contractor's profit, overhead and general requirement costs exceed the limits established by regulation. At final review prior to the issuance of the IRS 8609 tax forms, any costs and basis in excess of the limit will not be allowed.

## **Local Reviewing Agency:**

The Local Reviewing Agency, City of Oakland Community and Economic Development Agency, has completed a site review of this project and strongly supports this project.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual \$274.641 State Tax Credits/Total \$0

#### **Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC an allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**Additional Conditions:** The applicant/owner is required to complete the following Sustainable Building Methods in accordance with the bond allocation from CDLAC and provide the applicable certifications and documentation when the placed-in-service application is submitted:

- 1) Commitment to develop the project under the GreenPoint Rated Multifamily Guidelines;
- 2) Water-saving fixtures or flow restrictors in the kitchen (2 gpm or less) and bathrooms (1.5 gpm or less);
- 3) Material for all cabinets, countertops and shelving that is free of added formaldehyde or fully sealed on all six sides by laminates and/or a low-VOC primer or sealant (150 grams per liter or less); and
- 4) Bathroom fans in all bathrooms that exhaust to the outdoors and are equipped with a humidistat sensor or timer